

Make Use of Your Primary Supplier's Facilities

Did you know that most primary suppliers have a test kitchen with adjacent meetings rooms in their facility?

One of the great perks of being involved in a primary supplier partnership is complimentary use of the facility. When new menu roll-outs or limited time only menu promotions come up, it's not necessary to get your staff together in a small kitchen.

Contact your primary supplier and let your account representative know that you would like to use the facility's test kitchen. Many will have video/TV hook-ups—and typically there are meeting rooms connected to conduct the "classroom" portion of the training for your staff.

Many suppliers are more than willing to make this available to their regular customers. Just make sure to schedule out far enough in advance to lock in dates needed.

This is considered one of the benefits of your supplier agreement and really provides your supplier with a great opportunity to showcase the facility... not to mention becoming invested in your success. Your operation will be able to provide more focused training in a professional environment outside of the daily work routine.

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